

**ENVISION
FY19 BUDGET**

	<u>Budget FY19</u>	<u>Budget FY18</u>
REVENUE		
Donations, Fundraising & Grants		
Donations	\$7,600	\$12,000
General Fundraising	5,500	3,200
Event Sponsorships	28,200	27,950
United Way Grants	40,076	40,076
United Way Designations	3,000	3,500
Grants & Foundations	4,000	6,775
Cities & counties	45,225	45,225
Total Donations, Fundraising & Grants	133,601	138,726
State contract - General funds		
Case Management	425,876	440,462
Management & Administrative	251,567	392,914
Direct Services	2,112,862	1,881,988
Total State contract - General funds	2,790,305	2,715,364
State contract - Medicaid Waiver		
Targeted Case Management	996,961	1,000,390
Auxiliary Medical Services	100,000	100,000
Direct Services	3,898,093	4,414,022
Total State contract - Medicaid waiver	4,995,054	5,514,412
Other State Revenue		
Utilization Review	40,633	34,882
Quality Assurance	137,201	130,000
Non Medicaid Functions	53,158	66,042
CCB Enrollment Funds	82,315	84,372
SIS (Supports Intensity Scale)	5,013	5,825
OBRA, CCT & Miscellaneous State Revenue	620	600
Autism Waiver CM	0	2,500
I/DD Determination	18,198	24,643
DVR Revenue	22,000	55,000
Total Other State Revenue	359,138	403,864
Other Revenue		
HUD Program Administration Revenue	0	14,500
Room & board	349,332	312,696
Day Program Private Pay	0	0
Interest & dividends	50,000	40,000
Realized/unrealized gain(loss)	75,000	40,000
Training Revenue	3,500	1,314
Employee Committe Vending	7,000	8,000
Cost Of Vending Revenue	(5,700)	(6,200)

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Employee Committe Revenue	1,300	0
Art Program Sales	600	1,000
Art Show Art Sales	3,000	4,900
Artist Commissions	(1,700)	(2,000)
Work Crew Revenue	36,000	4,500
Miscellaneous Revenue	0	1,300
Total Other Revenue	518,332	420,010
Total Revenue	8,796,430	9,192,376

EXPENSES

Personnel

Wages	3,302,081	3,383,276
PTO Accrual	0	0
Payroll taxes	252,609	258,821
Employee benefits	441,000	495,000
Unemploy & workers comp insurance	118,581	99,465
Total payroll costs	4,114,271	4,236,562

Administrative Expenses

Audit	19,000	19,000
Legal	5,000	5,000
Lobbying Expense	0	1,000
Payroll & HR	18,000	18,000
IT support	66,641	66,180
Other professional services	3,069	60
Maintenance & janitorial	57,046	43,073
Utilities	50,749	46,811
Alliance Dues	15,500	13,500
Bank & investment fees	21,000	15,900
Contracted Svcs - Interpreters/HHP's/Other	695,781	611,422
Depreciation	94,814	90,154
Dues & subscriptions	15,249	13,488
Employee hiring & screening	12,695	12,150
Fundraising Expenses	10,700	10,200
Insurance	105,755	111,115
Interest	11,150	15,954
Mileage	50,557	62,052
Travel (hotel, meals, air, etc)	5,898	0
Miscellaneous	6,975	3,340
Office equip lease & maintenance	19,700	16,230
Office, computer, training supplies	38,380	46,230

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Postage, printing & photography	11,170	10,300
Professional Meetings & Conferences	3,595	2,390
Promotion & advertising	7,172	1,230
SLS Capacity Building Funds Distribution	0	0
Software licensing & fees	39,843	30,450
Staff development	5,665	5,000
Telephone	23,000	20,260
Cellular	45,062	50,710
Volunteer Expenses	0	100
Total Administrative Expenses	1,459,166	1,341,299
Program Services Support		
Room & board host homes	234,336	176,855
Supported rent	99,990	104,760
Supported housing maintenance	12,000	12,000
Personal Needs Expenses	3,548	2,800
Utilities	31,672	38,202
Food & supplies	44,590	43,000
Transportation - taxi, bus, staff mileage	7,100	6,400
Fuel	40,100	40,100
Maintenance	60,950	52,350
Medical Supplies	10,850	12,337
Program Supplies	35,336	48,163
Art Program Supplies	2,400	4,000
Lending Library	4,407	0
Work Crew Supplies	2,400	0
Total Program Services Support	589,679	540,967
Repay to State	0	0
Direct Services		
Purchased Services	2,777,911	3,063,137
Unallowable	0	0
Total Direct Services	2,777,911	3,063,137
Total expenses	8,938,627	9,177,965
NET INCOME	(12,055)	14,412

