

2020-2021 Budget

	2019-2020 Actual	2020-2021 Budget
<b>REVENUE</b>		
Donations, Fundraising & Grants		
Donations	13,504	7,000
Donations - PPP	43,584	855,800
Fundraising	14,581	36,000
United Way	29,280	26,200
Grants & Foundations	5,000	30,000
Cities & counties	43,475	45,225
Total Donation, Fundraising & Grants	149,424	1,000,225
State contract - General funds		
Case Management	510,765	623,934
SLS Onboarding Funds	70,543	0
Management & Administrative	711,193	926,488
Direct Services	2,730,178	3,534,365
Total State contract - General funds	4,022,679	5,084,787
State contract - Medicaid waiver		
Targeted Case Management	573,914	836,860
Direct Services	3,497,084	2,899,206
Total State contract - Medicaid waiver	4,070,998	3,736,066
Other Revenue		
Other State Revenue	267,021	42,777
Room & board	277,948	310,581
Service Provider Refund	(86)	0
Investments		
Interest & dividends	65,023	50,000
Realized/unrealized gain(loss)	(14,032)	0
Miscellaneous	38,455	18,300
Total Other Revenue	634,329	421,658
<b>Total Revenue</b>	<b>8,877,426</b>	<b>10,242,736</b>
<b>EXPENSES</b>		
Personnel		
Salaries	3,239,922	3,245,098
Payroll taxes	244,800	248,249
Employee benefits	392,916	426,000
Unemploy & workers comp insurance	80,927	89,215
Total payroll costs	3,958,565	4,008,562

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General & Administrative Expenses		
Audit	19,200	19,200
Legal	7,211	10,000
Payroll & HR	18,598	18,500
IT support	75,507	80,001
Other professional services	4,494	7,300
Fundraising Expenses	3,212	8,000
Occupancy		
Maintenance & janitorial	60,957	74,751
Utilities	47,907	50,000
Operational		
Bank & investment fees	17,082	16,140
Contracted Svcs - Interpreters/HHPs/Other	688,108	648,649
Depreciation	100,424	105,477
Dues & subscriptions	25,027	22,379
Employee hiring & screening	11,929	12,000
Insurance	115,505	120,681
Interest	21,271	11,870
Travel (Mileage, hotel, meals, etc)	37,296	3,100
Miscellaneous	5,305	2,150
Office equip lease & maintenance	21,749	29,631
Office, computer, training supplies	31,185	23,600
Professional Meetings & Conferences	340	500
Postage, printing & photography	7,574	7,990
Promotion & advertising	1,413	3,300
Software licensing & fees	35,109	33,460
Staff development	27,928	250
Telephone	20,776	21,001
Cellular Service	38,941	46,000
Volunteer Expenses	0	100
Total General & Administrative Expenses	1,444,048	1,376,030
Program Services Support		
Housing		
Room & board host homes	211,017	204,255
Supported rent	61,823	62,940
Supported housing maintenance	9,642	5,000
Personal Needs expense	5,024	5,000
Utilities	18,694	26,100
Food & supplies	27,508	25,480
Transportation - taxi, bus, staff mileage	1,830	2,000

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Vehicles		
Fuel	26,887	35,000
Maintenance	40,002	38,500
Supplies		
Medical	8,706	7,500
Program	31,185	5,000
Art Program	2,576	1,000
Work Crew Program	1,407	1,000
Total Program Services Support	446,301	418,775
Repay to State	(44,062)	0
Purchased Services	3,305,629	4,050,365
Total expenses	9,110,473	0
NET INCOME	(233,048)	0